

What makes a community...



Welcome to The Saint Paul Foundation. We've been enriching lives and communities every day in Saint Paul and the surrounding communities since 1940.

grow

is an action, big or small

Through our unrestricted grantmaking and through our donors, we have granted more than \$400 million to nonprofits large and small, with missions that range from arts and culture to education, human services, community development and the environment.

In partnership with our donors, grantees, professional advisors and the community, The Saint Paul Foundation identifies the issues and needs that shape our area, and brings together people, ideas and resources to ensure that our community remains vibrant, vital and strong. Please join us.

**Community Foundations:
Creating Change, Building Philanthropy.** Created by and for local residents, a community foundation is a nonprofit organization that focuses on the health and vitality of a geographic area. With the combination of charitable giving and capacity to foster cooperative spirit, a community foundation can bring people together around a common mission, create links between the past and the future and build bridges between varied perspectives.

The Saint Paul Foundation, the largest community foundation in Minnesota, helps the community by:

- Offering a variety of charitable funds to individuals, families, corporations and nonprofits, allowing generosity to **thrive**
- Creating and managing unique programs that **work** to fulfill unanswered needs
- Providing grants through our unrestricted grantmaking program that help our community **prosper**
- Partnering with professional advisors to help philanthropy **flourish**

putting change in motion, it's what makes a community



Making An Impact.

The Saint Paul Foundation can make your charitable giving easy, flexible and effective, helping you achieve your philanthropic goals.



A formula for success. As chairman of the board for Andersen Corporation, Don Garofalo sees commonalities between Andersen's business and that of The Saint Paul Foundation. "We strive to understand our customers' needs so that we can serve them better. The Saint Paul Foundation does the same, proactively going out to study issues and bringing people together from government and business sectors to find solutions."

His familiarity with the Foundation made it a natural choice for him to turn to when his 28-year-old son died suddenly. "I wanted to create a positive and lasting memory of my son," he says. Working with the Foundation, the Garofalo family established The Anthony Garofalo Education Fund in celebration of Tony's life. Each year, it supports a variety of educational opportunities including scholarships to students interested in science and technology. He and his wife, Pat, also created the Garofalo Foundation and plan to involve their children and grandchildren in their grantmaking.

As a donor, community leader and currently a board member of The Saint Paul Foundation, Don believes the Foundation is integral to the community fabric. "They are true leaders and they have a strong vision and a passion for making the East Metro area a better place to live and work."

thrive, meeting emerging

A better way to connect with giving. As a child, Joan Thompson learned about giving back. Her family supported people in need through gifts to charitable organizations and asked others to do the same. Today, the executive vice president and chief financial officer of Minnesota Wire & Cable Co. has witnessed her family's charitable giving legacy rise to new heights. Her father, Fred Wagner, started the family-owned medical manufacturing company 35 years ago. Prior to retiring in 2001, he suggested that Joan establish a company foundation.

"I found the level of work involved with starting and maintaining a foundation to be significant," Joan explains. She was referred to The Saint Paul Foundation and the family set up a Corporate Donor Advised Fund. Today the Minnesota Wire & Cable Co. Charitable Giving Fund of The Saint Paul Foundation is actively giving back to areas that the Wagner family and the company care about, such as housing, healthcare and education. "Together we are making Saint Paul a better place, and we're saving so much time and money in the process by not having to handle the administration ourselves," Joan adds.



Beginning a family tradition. When Judy and George Murakami established the Murakami Family Fund with The Saint Paul Foundation, the “family” aspect of giving was a big part of their vision. The Murakamis decided that each year, their grandchildren will get \$100 apiece from the Fund to grant to a nonprofit organization of their choice. “We know that behaviors and attitudes form early,” says Judy Murakami, “and this is a wonderful way to introduce our grandchildren to the idea of giving back.”

Giving back has always been important to the Murakamis, who donate both time and money to many favorite causes. When Judy retired from Medtronic, she and George worked with their financial planner to create their Fund with a gift of the Medtronic stock she had accumulated. They chose The Saint Paul Foundation in part because it allows grants to be designated to their church, which is a major focus of their giving. “The biggest benefit,” says Judy, “has been the ability to manage our giving with a long-term strategy in mind.”

“It was easy to set up the Fund and the Foundation has been extremely helpful to us all along the way.”

– Judy Murakami



needs with generosity, it's what makes a community

What type of fund is best for you?

The Saint Paul Foundation offers a variety of flexible options to help donors fulfill their visions.

Donor Advised Funds give you and your selected advisors the flexibility to recommend grants to your favorite charities. You create your vision.

Unrestricted Funds offer the broadest giving options, allowing the Foundation to make grants where there's the greatest need.

Field of Interest Funds award grants in areas of interest to you.

Designated Funds help you support specific organizations that are important to you.

Scholarship Funds are a popular option for people who want to support education. Usually, they are named for the family, or in someone's honor or memory.



Five Foundation initiatives meet community needs.

For more than 25 years, the **Community Sharing Fund** has helped prevent small financial setbacks from turning into catastrophes for the most vulnerable members of our community. This one-of-a-kind resource provides grants ranging from \$50 to \$500 to help people get through an unexpected crisis by assisting with rent and mortgage payments, utility bills, car repairs and child care, medical or other expenses.

Formerly known as the Diversity Endowment Funds, **SpectrumTrust** has helped communities of color build their own traditions of philanthropy since 1992. SpectrumTrust incorporates a Multicultural Endowment fund as well as four community-specific endowment funds: the Asian Pacific Endowment, El Fondo de Nuestra Comunidad, the Pan African Community Endowment and the Two Feathers Endowment.

work, creating and nurturing

As building blocks of the community, nonprofit organizations need solid foundations to achieve their missions. Since 1985, the **Management Improvement Fund** of The Saint Paul Foundation has provided grants to nonprofits for technical assistance and capacity building. As organizations improve their management capabilities and strengthen their organizational infrastructure, they are poised to create results that positively change lives and communities.

Facing Race *We're all in this together*[™] is an initiative that addresses one of The Saint Paul Foundation's long-range goals: creating an anti-racist community. The Foundation conducted a comprehensive assessment of attitudes about racism in Dakota, Ramsey and Washington counties and has created a community-wide program to create opportunities for individuals to talk about racism.

Words Work! really works. Teacher Renee L’Herault began to wonder whether the little boy in her Head Start class at the Ruth Benner Center would ever speak. A three-year-old from a non-English-speaking family, he’d been silent since arriving in September. It was getting close to Thanksgiving, and still not a peep, even though Renee had worked one-on-one with him for weeks. One day, a visitor came to the classroom and the little boy started to chatter in English. He hasn’t stopped yet. “Now, he talks 100 miles an hour, knows his numbers and letters, and spells his name,” Renee says with a laugh. Today, he is thriving.

Renee’s classroom is one of 20 Community Action Partnership Head Start classrooms using Words Work!, an innovative early literacy program that prepares low-income children to become successful readers. Special training and mentoring for teachers, regular assessments at school, and a literacy-rich environment are all part of the strategy. Words Work! also gets parents involved with activities that reinforce classroom lessons—activities that benefit many parents who are learning English as a second language, too.

Throughout the area, Words Work! students outperform their Head Start peers in reading and math, an advantage they bring into elementary school. The Foundation is exploring ways to expand the program to other Head Starts in the region and believes it has potential to become a model for early literacy education across the country.



truly helpful programs, it’s what makes a community



“Child after child is doing great with this program in my classroom.”

– Renee L’Herault, Head Start Teacher

Creative solutions. The flexibility offered by a community foundation is clearly demonstrated through The Saint Paul Foundation's unrestricted grantmaking program.

Donors have made bequests to the Foundation over the years, entrusting us to look after community interests far beyond their lifetimes. Because of contributions, both past and present, The Saint Paul Foundation has been a source of support for many things, from preserving the beauty of our famous river and vitality of our cultural organizations to reaching out to populations coping with poverty and discrimination. With input from community members, the Foundation stays in tune with important issues facing the community.

Vital support. The Twin Cities Beehive provides a broad new resource for low-income residents of the Twin Cities. Designed to serve those for whom English is a second language, the Beehive guides them through the maze of information as they work to join the social and economic mainstream.

- How can you know whether a mortgage lender is legitimate?
- Where can you get job training?
- How do you choose the best school or day-care provider for your children?
- Where can you get good healthcare for yourself and your family?
- And how do you find answers to all these questions on your own?



prosper, **staying**

The Payne-Lake Community Partners (PLCP), a community development initiative, is working with the Greater Twin Cities United Way's 2-1-1 to build the multilingual Web site that answers these questions and many more. The Twin Cities Beehive is based on a national model that centralizes practical information about money, schools, jobs, health, family, housing and other topics people need to become more self-sufficient and more involved in their communities.

The Saint Paul Foundation was one of the first organizations to provide funding for the Twin Cities Beehive. "The Foundation was really our first investor," says Paul Fate, PLCP executive director, "and the weight of the Foundation's reputation is very helpful in leveraging other funders and partners." The Twin Cities Beehive features content in English and Spanish, plus additional home pages in Hmong and Somali. Log on to www.beehivetwincities.org for a look.



Admission made possible. History of the Modern Middle East and African American Autobiography are some of the classes Khullani Abdullahi took in her first year at Carleton College. Khullani, the oldest of six, emigrated with her family from Mogadishu, Somalia, in 1991 and is the first in her family to attend college. She got help from Admission Possible, a program that helps low-income students prepare for college entrance exams, complete college applications and apply for financial aid. Her example inspired her brother, Erko, who now attends Carleton, too.

With the proper support and resources, individuals and organizations realize their optimum return on investment. In fact, a grant from The Saint Paul Foundation helped Admission Possible reach its full potential and students like Khullani succeed. The nonprofit organization received a Management Improvement Fund grant to improve its infrastructure and build its program. When Admission Possible subsequently applied for a program grant, the stronger and more focused organization received funding from the Foundation.

Admission Possible graduated its first senior class in 2002, including Khullani, with 28 of the 35 students attending college and receiving financial aid. In 2005, all of their 246 seniors were accepted into college, 96 percent of them in a four-year degree program.

in touch with the issues, it's what makes a community

Helping neighborhoods thrive. The Twin Cities Local Initiatives Support Corporation (LISC) has been helping Community Development Corporations (CDCs) understand how to bring their visions to life through a community process. "We are dedicated to community revitalization," says Paul Williams, Twin Cities LISC executive director.

"The Saint Paul Foundation has been a long-time funder and understands the complexities of community development work," says Paul. "They provide the assistance CDCs need to become more effective and sustainable." As a result, the Saint Paul CDCs have produced or rehabilitated nearly 1,000 units of quality housing over the past three years.



Advice that makes an impact. “It’s a big deal to entrust a total stranger to carry out your wishes and fulfill your dreams once you’re gone,” says Bob Chandler, an estate planning attorney at Chandler & Mason, Ltd. in Saint Paul. Working with The Saint Paul Foundation for the last 30 years, Bob has helped hundreds of donors feel secure that their charitable vision will be met by connecting them with philanthropic opportunities that match their interests. A longtime Saint Paul resident and a dedicated supporter of the community, Bob has helped his clients contribute millions of dollars to create a vibrant Saint Paul that will live on for generations.



“The Saint Paul Foundation’s flexible approach and creative solutions make them an ideal partner. I’ve referred many clients to the Foundation.” – Bronwen Cound, Estate Planning Attorney, Fredrikson & Byron, Minneapolis

flourish.

Helping clients fulfill their visions.

Even before Roy Sjoberg graduated from law school more than 20 years ago, he knew about The Saint Paul Foundation. He wanted to combine his community-minded approach to estate planning with the Foundation’s expertise to provide philanthropic action plans for his clients.

Roy works closely with the Foundation and encourages his clients to share their charitable giving tradition with their children. “Seeing the enthusiasm, joy and affection first-hand are moments in my professional practice that I wouldn’t trade for anything,” Roy says.

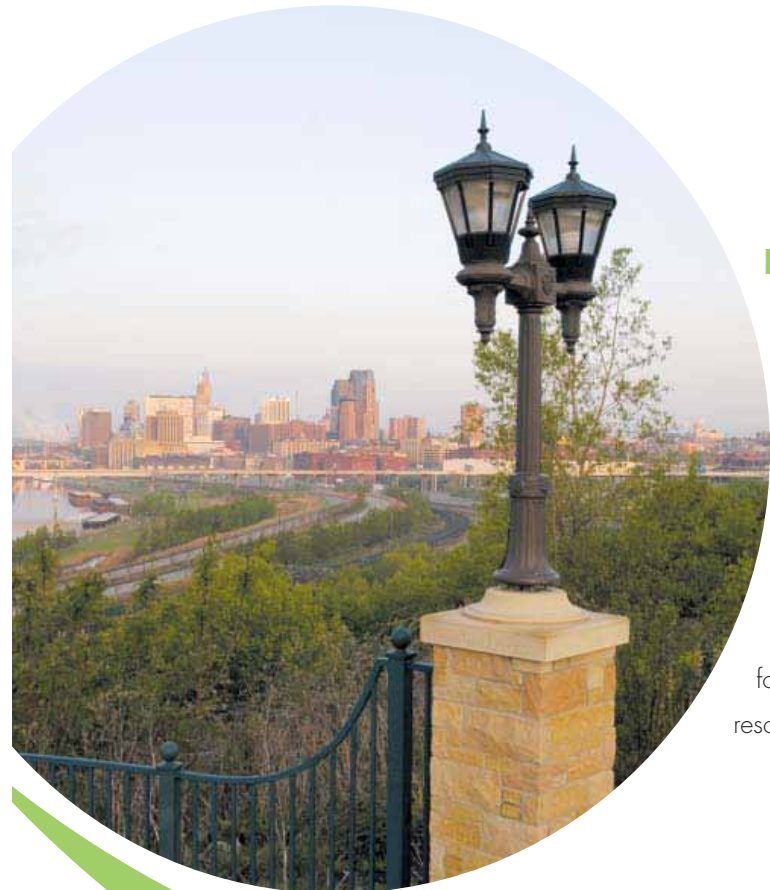
“It’s a passion—I wouldn’t be in this industry if I didn’t have the opportunity to invite people of considerable means to experience charitable giving and its powerful impact on their family and the community.” Roy Sjoberg practices law in Woodbury.



How to Set Up a Fund

A fund with The Saint Paul Foundation can create a lasting legacy and meet vital community needs. You can set up a fund in just a few simple steps:

1. Discuss your goals with your family and/or your professional advisors. Select issues and organizations close to your heart.
2. Decide what to give - cash, securities, real estate, etc.
3. Select a name for your fund, either recognizing your family or the issues you support.
4. Meet with The Saint Paul Foundation to discuss your vision, choose a fund type (see page 5) and complete the paperwork.
5. Send your gift to The Saint Paul Foundation for management and administration.



Looking to the future.

The Upper Mississippi River is an environmental, economic and cultural asset for generations of Minnesotans. The Saint Paul Foundation is proud of its support of the riverfront renaissance designed to revitalize life in downtown Saint Paul. We have provided nearly \$2 million in grants to the Saint Paul Riverfront Corporation to support its efforts to restore the energy of the riverfront, making it a cultural icon for Saint Paul and ensuring the future of this vital natural resource for generations to come.



THE SAINT PAUL FOUNDATION

55 Fifth Street East, Suite 600
Saint Paul, Minnesota 55101-1797
Main 651.224.5463
Toll Free 800.875.6167
www.saintpaulfoundation.org